

For Immediate Release June 17, 2021 lsmith@realtrends.com

Contact: Liz Smith 720-219-4272

RealTrends + Tom Ferry Announce 2021 America's Best Real Estate Professionals List 16th Annual Real Estate Ranking - Homes of Expansion Network was Named as RealTrends + Tom Ferry America's Best Real Estate Professionals in Colorado

(Colorado Springs, CO - June 17, 2021) Eric Estrada, Team Owner/President/REALTOR®, and the Homes of Expansion Network with Keller Williams was named one of America's most productive sales teams as a part of RealTrends + Tom Ferry America's Best Real Estate Professionals, a ranking report produced by RealTrends and Tom Ferry International. The Homes of Expansion Network is now a member of the "America's Best Real Estate Agents," and ranked number 27 in the state of Colorado.

RealTrends America's Best Real Estate Professionals ranks over 18,500 residential real estate professionals solely based on their excellence in real estate sales during the calendar year 2020. All production numbers are independently verified by a third party to ensure accuracy and report integrity. This group of highly successful real estate sales agents represents the top 1 percent of all real estate practitioners in the United States.

"Congratulations to Eric Estrada and The Homes of Expansion Network who made the America's Best list," says Tom Ferry, owner and founder of Tom Ferry International. "I have the pleasure of working with successful real estate professionals day in and day out, and I know all the hard work, late nights, and huge effort that goes into achieving such incredible results," says Ferry. "There are multiple ways to become successful in real estate. Yet, despite the differences, the real estate professionals on this list have one thing in common—they are simply the best. Congratulations to all recipients of this prestigious recognition."

The following individuals are recognized for this prestigious accomplishment and are members of the Homes of Expansion Network at Keller Williams:

Homes of Colorado Group at Keller Williams Partners: Eric Estrada, Jackie Bonneville, Victoria Randazzo, Jamie Estrada-Rampa, Wendy Bustamante, Silvia Orozco, Stormy Veatch, Shawn Gius and Alexandria Estrada-Rampa

Homes of SOCO Group at Keller Williams Freedom: Crystal Carroll, Melissa Bellows, Michelle Cancino, Amanda Butkovich, and Doug Truitt

Homes of NOCO Group at Keller Williams Preferred Realty: Brittnie Kreutzer, Chandra Martinez, Janet Hedglin and Alyssa Petronella.

To qualify for inclusion, an individual agent must have closed at least 50 transaction sides or \$20 million in sales volume in 2020. For real estate agent teams, the minimum is 75 transaction sides or \$30 million in closed sales volume.

"Those individual agents and teams who make up the 2021 America's Best Real Estate Professionals represent only about 1.5% of all Realtors® in the country yet account for over 10% of the closed transactions, and more than 16% of all the sales volume closed last year," says Steve Murray, Special Advisor to HW Media LLC. "To say that the Homes of Expansion Network is an exceptional sales team is an understatement. To attain this level of sales is extraordinary."

"I'm pleased and honored to be ranked on this ranking of the country's top residential real estate agents and teams," says Eric Estrada, "Our team motto is *Everyone Deserves a Place to Call Home*, and it is just that, that pushes each and every one of us to strive for excellence day in and day out. Our team of professionals truly is a family and I wholeheartedly believe that connection amongst one another helps up deliver such a unique experience to our local communities."

Information on those receiving this recognition can be found online at https://www.realtrends.com/rankings/americas-best.

METHODOLOGY

RealTrends + Tom Ferry America's Best Real Estate Professionals honors America's finest real estate agents and their companies and is compiled and analyzed by RealTrends.

The rankings are compiled based on surveys from virtually every nationally branded network, many state and local associations of Realtors®, MLSs, all applicants from past years' rankings, and the 900 largest brokerage firms in the United States. Verification from an independent source is required for all submissions. In addition, RealTrends senior staff reviews every submission for completeness and accuracy.

About The RealTrends + Tom Ferry The Thousand

The RealTrends + Tom Ferry America's Best Real Estate Professionals ranking report is sponsored jointly by RealTrends and Tom Ferry International. RealTrends America's Best honors America's elite real estate agents and their companies and is compiled and analyzed by RealTrends. RealTrends is a leading source of analysis and information for the residential real estate brokerage industry. Tom Ferry International is a nationwide real estate business and life coaching and training company.